THE WHAT, WHY AND HOW OF A DIGITAL PRESERVATION DPS

The process by which a Dynamic Purchasing System for Digital Preservation service may (or may not) be adopted

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Abstract – Jisc are considering implementing a Dynamic Purchasing system for members to use when procuring a Digital Preservation System. This poster shows what a DPS is and the process we’re undergoing to decide if we will provide a DPS. In effect, how we’re building a robust business case to provide a DPS for our members.

Keywords – Dynamic Purchasing system, Jisc, Procurement

Conference Topics – SUSTAINABILITY: REAL AND IMAGINED; FROM THEORY TO PRACTICE.

I. INTRODUCTION

What is a DPS?

A Dynamic Purchasing system is a procurement framework that simplifies the purchasing process for both buyers and suppliers.

Buyers can quickly procure a digital preservation system using an OJEU compliant process from a pre-qualified set of suppliers.

All the suppliers on the system are verified against a base set of requirements—in this case a base set of requirements for a Digital Preservation System. Jisc recruits the suppliers, ensures compliance with the relevant legislation, and takes care of the required due diligence. Suppliers have reduced cost of sales—the standard due diligence information and base requirements are collected only once and they only need to respond to the requirements that go beyond the base set when bidding—and relatively easy access to Jisc members.

How does it work?

When the time comes to procure a system, buyers run a mini competition using their own overarching set of requirements. They only need to specify requirements that go beyond the base set. Suppliers bid against those requirements. The buyer then selects their chosen supplier and contract directly with them.

For the buyers, a DPS is free to use. It’s also considerably cheaper (in terms of resources need to run the procurement) and faster than running an open procurement.

Dynamic?

Unlike traditional frameworks, suppliers can qualify to join a DPS framework at any time in its lifetime. If a supplier is not on the DPS, the buyer just needs to tell the supplier they want to use the DPS and ask them to complete the application. Assuming
the supplier meets the criteria, they can be added very quickly.

II. MAKING THE CASE

In essence we need to show three things:

1. **Evidence of demand**, both from our members and from the suppliers. A number of complementary channels are being employed including:
   - formal interviews
   - ad hoc discussions
   - surveys

2. **A market niche** with sufficient numbers which would support such a service.

3. **Economic viability**. This doesn't necessarily mean it should be a profit centre, but there needs to be a good reason for deploying the resources needed to run it.

III. THE POSTER

The poster will show what a DPS is and the process we have undertaken to make the case including key decision points and information. At the time of writing, the process is still in progress. It is anticipated that it will be completed by the time the poster is published and the final conclusion included.